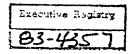


WILHIDE ASSOCIATES, INC.

4400 BROOKSIDE DRIVE ALEXANDRIA, VIRGINIA 22312 703-354-1100



C. R. WILHIDE

DD/A Registry 83-4104

September 1, 1983

Director, Central Intelligence Central Intelligence Agency Washington, D.C., 20505

Dear sir:

I am enclosing some material on the capabilities of Lavino Shipping Company, one of my clients. I hope you willfind it of interest.

You will note, that Lavino offers a one contract concept in which we provide all services from point of origin to destination with our own facilities and personnel. This offers a radical departure from that of the regular freight forwarder.

Once you have had an opportunity to absorb the material enclosed I would appreciate the opportunity to make a personal call on the appropriate representative in your logistics area for a more detailed explanation. At that time I will be accompanied by Rear Admiral the Lavino Vice President ofr Business

Development.

I look forward to hearing from you in the near future.

cc: Lavino Shipping Co.

Yours very truly,

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